3. ENGAGE STAKEHOLDERS WITH CONFIDENCE



Enhance the art of conversation, giving and receiving feedback, and building trust for effective collaborations as part of professional workplace communication.

DURATION: 1 day, 9am – 5pm FORMAT: In-person or Zoom MAX. CLASS SIZE: 20 pax PRICE: \$5,000 (Additional \$900 if you would like us to provide a venue and stationery. We don't charge GST. Price includes programme customisation, courseware development, course materials, activity design and facilitation.)

*Appropriate case studies will be infused into each segment for scenario-based application and discussion, so that the guidelines shared will be prompts for participants to personalise their learning journey and to adapt for practical use.

Highlight the business impact of effective workplace interactions and engagement Identify your Communication Style

- o Self-awareness Quiz Profiling your Personality as a Communicator
- o Communicating under different contexts

Which stakeholders to engage

- o Identify key stakeholders for projects and organisational needs
- o Strategies and tools to build trust with stakeholders

Stakeholder Engagement Plan

- o Set clear objectives for engagement efforts
- o Identify the best channels for effective and intentional engagement
- o Craft salient messages for buy-in from respective parties
- o Convey to Convince

Confidently receive and give feedback

- o Common Barriers to sharing feedback
- o Creative Approaches sharing feedback and managing expectations

Measure and monitor impact of stakeholder engagement

- o Define metrics or key indicators of success and stakeholder satisfaction
- o Evaluate the outcomes for future use



For Enquiries, please email graspguru@gmail.com